



**4SIGHT HOLDINGS LIMITED**

(Incorporated in the Republic of Mauritius)

(Registration number: C 148335 C1/GBL)

("4Sight Holdings" or "the Company" or "the Group")

ISIN Code: MU0557S00001      JSE Code: 4SI

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**SUMMARISED UNAUDITED CONSOLIDATED RESULTS FOR THE SIX MONTHS ENDED 30 JUNE 2018**

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**GROUP AND FINANCIAL HIGHLIGHTS:**

The Board of Directors is pleased to present its maiden set of six month results from 1 January 2018 to 30 June 2018. The date of incorporation of the Group was on 28 June 2017 and as a result no comparatives for the interim results is available. Accordingly, where appropriate, the results have been compared to the group results published for the six months ended 31 December 2017. These comparative numbers may thus not be considered adequately comparable due to the difference in reporting period presented.

During the first half of the year 4Sight Holdings had the following highlights:

- Turnover for the six months to 30 June 2018 was \$19 374 220. A substantial portion of the turnover was derived from acquisitive growth post listing, being the Mining and Manufacturing sector and the Platform sector, together contributing \$11.5m. It should be noted that the Telco sector traditionally earns 70% of its revenue in the second half of the year.
- Operating expenses were higher for the six month period at \$11 476 199 compared to the six months ended 31 December 2017 of \$7 114 045 in line with the growth in turnover levels and acquisitions, as well as a number of once-off costs associated therewith.
- Earnings before interest, tax, depreciation and amortisation (EBITDA) was \$1 800 277 for the period under review.
- Operating profit was \$1 215 192 and cash flow from operations was positive at \$456 395.
- Earnings per share ("EPS") and Headline Earnings per Share ("HEPS") was 0.15 (USD cents), based on 476 268 895 weighted average shares in issue.
- The group has successfully acquired a number of companies since the start of the period under review in line with its strategic objectives ahead of the listing on October 2017 and with the intention to create solutions in certain sectors, namely:
  - Telco, Media and Property, which is the segment which was included in the prospectus ahead of the listing;
  - Mining and Manufacturing, which segment is already reaping the benefits of the synergies created with the ability to provide an end-to-end solution; and
  - Platform Solutions, which acquisitions were concluded during the period under review and are showing rapid growth.

## **BUSINESS OVERVIEW**

4Sight Holdings is a technology investment company with a vision to empower people to make better decisions in the digital economy. Exponential technologies are driving the old economy towards a new digital economy, commonly called 'the fourth industrial revolution' (4IR). In this context, 4Sight Group has significantly grown its business in the past six months through a series of acquisitions to ensure that the Group can offer full end-to-end autonomous intelligence (AI) solutions to various industries.

The business now has 600 permanent employees who serve 3000 customers across 30 countries in five major go-to-market industry clusters. At our inception and listing we focused only on the telecommunications sector; but this has since expanded to embrace mining and manufacturing, health and insurance, cross-industry platform technologies, digital advisory and a cluster of smaller industries such as property, media, and retail.

## **OUR ACHIEVEMENTS**

Our vision is to develop, own, and license AI solutions in various industries, with the core focus on AI and the basket of supporting exponential technologies. Our business model uses various levels of corporate activity, such as acquisitions, organic growth, and research and development to achieve this. We have achieved the following milestones in the past six months:

**Acquisitions:** To date the Group has acquired 16 business units and three associates. These acquisitions were carefully and strategically planned in order to acquire Intellectual Property, capable and deep management experience, existing customers, track records and solutions into five main clusters for specific industries, which are currently grouped in three segments for reporting purposes.

**Management team:** We have established an executive team consisting of five cluster heads and five key management.

**Workforce:** We have 600 permanent employees across the Group, most of whom are highly skilled, and 400 available support contractors on the Sirbie workforce platform.

**Resellers:** We have 200 cloud service resellers in 18 countries.

**World regions:** In line with our approach of "Think Global, Act Local" 4Sight Holdings has a number of regions in which it operates, namely Europe, Middle East and Africa ("EMEA"), which currently represents the majority of group revenue, with the Americas and the Asia Pacific contributing to group revenue.

**Regional implementation channels:** 4Sight Holdings South Africa, in which 4Sight Holdings has 49%, has been developed as a Level 2 B-BBEE company, as stated in our prospectus commitment; and in our memorandum of understanding with Chinese investors with whom we shall establish a Chinese 4Sight joint venture.

**Customer base:** We have 3 000 customers in 30 countries worldwide.

**Sales channels:** We have established two global and two regional channels.

**Offering:** We offer nine main autonomous intelligence (AI) solutions, with 63 sub-AI technologies.

## **MARKET**

The 4IR revolution began around 2007 in the consumer market, but it took ten years to shape the business market for 4IR. We currently see huge demand for digital transformation services and solutions in the business market; specifically with cloud technologies as the entry point into the digital transformation race. Most of our customers focus on building smarter operations through digital transformation, progressing from hindsight to insight. This investment requires a significant focus on making sure that operational technologies and the Internet of Things integrate into existing Information technology infrastructure safely and securely. We predict that, in the next three years, customers will begin to transform their product offerings through exponential technologies, and then move into disruptive industry offerings.

## **BUSINESS PERFORMANCE**

With a series of acquisitions completed in the past eight months since listing, our revenue split between international business and South African business has settled at a seventy five-twenty five ratio. In the South African context, the first three months of 2018 have been one of the most difficult trading seasons, with business confidence hitting its lowest point in recent years because of various political changes and challenges. In international markets, the so-called 'trade war' scenarios of the Trump administration have the potential to impact business trade in the 30 countries in which we do business. The initial investment in the telecommunications sector, which historically experienced a 30%/70% revenue split, will still skew our revenue to a 40%/60% split between the first six months and the latter six months of the 2018 financial year. It should also be noted that most of the acquisitions during the six months under review, had an effective date of 1 April 2018 and therefore have only contributed three months of profits to the group results.

Our acquisition strategy is based on the principle that payment is made for proven historical earnings and, where high growth is projected, vendors will be paid on an earn-out model, based on the net profit after tax generated by the company before shares are issued. Under IFRS 3, future shares must be accounted for on the date of acquisition resulting in the recognition of the liability.

## CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

Figures in US Dollars	Unaudited 6 months ended 30 June 2018	Audited 6 months ended 31 December 2017
<b>Revenue</b>	<b>19 374 220</b>	<b>11 980 920</b>
Cost of Sales	(6 697 510)	(2 582 125)
<b>Gross Profit</b>	<b>12 676 710</b>	<b>9 398 795</b>
Other income	14 681	69 195
Operating expenses	(11 476 199)	(7 114 045)
<b>Operating profit</b>	<b>1 215 192</b>	<b>2 353 945</b>
Investment income	19 401	21 713
Finance costs	(267 694)	(63 596)
Income from equity accounted investments	101 141	-
<b>Profit before taxation</b>	<b>1 068 040</b>	<b>2 312 062</b>
Taxation	(244 314)	(219 918)
<b>Profit for the period</b>	<b>823 726</b>	<b>2 092 144</b>
<b>Other comprehensive income:</b>		
<b>Items that may be classified to profit or loss</b>		
Unrealised exchange differences on translating foreign operations	(1 462 528)	256 982
<b>Other comprehensive income for the period net of taxation</b>	<b>(1 462 528)</b>	<b>256 982</b>
<b>Total comprehensive (loss)/income for the period</b>	<b>(638 802)</b>	<b>2 349 126</b>
<b>Profit attributable to:</b>		
Owners of the parent	721 328	1 832 044
Non-controlling interest	102 398	260 100
	<b>823 726</b>	<b>2 092 144</b>
<b>Total comprehensive (loss)/income attributable to:</b>		
Owners of parent	(642 517)	2 089 026
Non-controlling interest	3 715	260 100
	<b>(638 802)</b>	<b>2 349 126</b>
<b>Per share information:</b>		
Earnings per Share (USD cents)	0.15	0.51
Diluted Earnings per Share (USD cents)	0.13	0.49
Headline Earnings per Share (USD cents)	0.15	0.50
Diluted Headline Earnings per Share (USD cents)	0.13	0.49
Weighted average number of shares in issue	476 268 895	360 695 468
Fully diluted weighted average number of shares in issue	559 350 277	374 930 762

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Figures in US Dollars	Unaudited 6 months ended 30 June 2018	Audited 31 December 2017
<b>ASSETS</b>		
<b>Non-Current Assets</b>	<b>56 561 488</b>	<b>38 509 359</b>
Property, plant and equipment	3 026 742	3 048 548
Goodwill	39 502 676	23 803 478
Intangible assets	12 839 984	10 487 844
Deferred tax	1 057 669	1 169 489
Investment in associates	134 417	-
<b>Current Assets</b>	<b>14 612 836</b>	<b>14 952 097</b>
Inventories	182 688	144 862
Trade and other receivables	9 805 072	10 246 173
Other financial assets	21 351	24 940
Current tax receivable	84 280	73 564
Cash and cash equivalents	4 519 445	4 462 558
<b>Total Assets</b>	<b>71 174 324</b>	<b>53 461 456</b>
<b>EQUITY AND LIABILITIES</b>		
<b>Equity</b>		
<b>Equity attributable to Equity Holders of Parent</b>		
Share capital	50 510 908	41 295 921
Reserves	(4 323 986)	(2 960 141)
Retained income	2 553 372	1 832 044
	<b>48 740 294</b>	<b>40 167 824</b>
Non-controlling interest	(88 412)	(87 550)
	<b>48 651 882</b>	<b>40 080 274</b>
<b>Liabilities</b>		
<b>Non-Current Liabilities</b>	<b>7 559 441</b>	<b>4 567 042</b>
Other financial liabilities	7 147 155	3 720 160
Deferred income	380 132	698 948
Deferred taxation	32 154	147 934
<b>Current Liabilities</b>	<b>14 963 001</b>	<b>8 814 140</b>
Trade and other payables	4 750 022	5 460 147
Other financial liabilities	8 141 968	559 712
Deferred income	1 650 185	2 549 991
Bank overdraft	218 179	244 290
Current tax payable	202 647	-
<b>Total Liabilities</b>	<b>22 522 442</b>	<b>13 381 182</b>
<b>Total Equity and Liabilities</b>	<b>71 174 324</b>	<b>53 461 456</b>

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Figures in US Dollars	Share capital	Treasury Shares	Foreign Currency Translation reserve	Non-Distributable Reserves	Retained Income	Total attributable to equity holders of the Group	Non-controlling interest	Total equity
Profit for the period	-		-	-	1 832 044	1 832 044	260 100	2 092 144
Other comprehensive income	-		256 982		-	256 982	-	256 982
<b>Total comprehensive income for the period</b>	-		<b>256 982</b>		<b>1 832 044</b>	<b>2 089 026</b>	<b>260 100</b>	<b>2 349 126</b>
Issue of shares	41 295 921		-		-	41 295 921	-	41 295 921
Acquisition of minority interest	-		-	(3 217 123)	-	(3 217 123)	(3 508 223)	(6 725 346)
Business combinations	-		-		-	-	3 160 573	3 160 573
<b>Balance at 31 December 2017</b>	<b>41 295 921</b>		<b>256 982</b>	<b>(3 217 123)</b>	<b>1 832 044</b>	<b>40 167 824</b>	<b>(87 550)</b>	<b>40 080 274</b>
Profit for the period	-		-	-	721 328	721 328	102 398	823 726
Other comprehensive income	-		(1 363 845)		-	(1 363 845)	(98 683)	(1 462 528)
<b>Total comprehensive income for the period</b>	-		<b>(1 363 845)</b>		<b>721 328</b>	<b>(642 517)</b>	<b>3 715</b>	<b>(638 802)</b>
Issue of shares	10 010 507		-		-	10 010 507	-	10 010 507
Acquisition of minority interest	-		-	-	-	-	-	-
Share issue cost	(41 862)		-	-	-	(41 862)		(41 862)
Treasury shares		(753 658)				(753 658)		(753 658)
Business combinations	-		-		-	-	(4 577)	(4 577)
<b>Balance at 30 June 2018</b>	<b>51 264 566</b>	<b>(753 658)</b>	<b>(1 106 863)</b>	<b>(3 217 123)</b>	<b>2 553 372</b>	<b>48 740 294</b>	<b>(88 412)</b>	<b>48 651 882</b>

## CONSOLIDATED STATEMENT OF CASH FLOWS

<b>Figures in US Dollars</b>	<b>Unaudited 6 months ended 30 June 2018</b>	<b>Audited 6 months ended 31 December 2017</b>
<b>Cash flows from/(used in) operating activities</b>		
Cash generated/(used in) from operations	550 098	(2 071 979)
Interest income	(19 401)	21 713
Finance costs	(36 925)	(63 596)
Tax paid	(37 377)	(320 830)
<b>Net cash from/(used in) operating activities</b>	<b>456 395</b>	<b>(2 434 692)</b>
<b>Cash flows (used in)/from investing activities</b>		
Purchase of property, plant and equipment	(105 533)	(40 602)
Proceeds on disposal of property, plant and equipment	23 817	31 581
Purchase of intangible assets	(803 123)	(780 423)
Business combinations	520 060	3 172 350
Other financial assets repaid		4 010 022
<b>Net cash (used in)/from investing activities</b>	<b>(364 779)</b>	<b>6 392 928</b>
<b>Cash flows from financing activities</b>		
Expenditure incurred on share issue	(41 862)	1 144 473
Proceeds from other financial liabilities	810 971	4 347 977
Repayments of other financial liabilities	(206 804)	(1 990 471)
Acquisition of minorities without change in control		(3 297 250)
<b>Net cash from financing activities</b>	<b>562 305</b>	<b>204 729</b>
<b>Total cash movement for the period</b>	<b>673 921</b>	<b>4 162 965</b>
Total cash at the beginning of the period	4 218 268	-
Effect of translation of foreign entities	(590 923)	55 303
<b>Total cash at end of the period</b>	<b>4 301 266</b>	<b>4 218 268</b>

## **BASIS OF PREPARATION AND ACCOUNTING POLICIES**

The accounting policies and method of measurement and recognition applied in the preparation of these summarised unaudited consolidated six months results are in terms of International Financial Reporting Standards (IFRS). The Group was established with the incorporation of the holding company on 29 June 2017 with its year end set at 31 December each year. The Group published its first set of results from incorporation to 31 December 2017. Accordingly, this is the maiden six month interim results for the Group.

The unaudited condensed consolidated six month results for the six months ended 30 June 2018 have been prepared in accordance with the requirements of the JSE Limited Listings Requirements for interim reports, the requirements of the Mauritian Companies Act, 15 of 2001 applicable to condensed financial statements, the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee, the Financial Reporting Pronouncements as issued by the Financial Reporting Standards Council and contain information required by IAS 34 Interim Financial Reporting. The accounting policies applied in preparation of these condensed consolidated six months results are consistent with those applied in the previous annual financial statements.

The group adopted IFRS 9: Financial Instruments and IFRS 15: Revenue from Contracts with Customers effective from 1 January 2018. The adoption of the new standards and interpretations did not have a significant impact on the Group's financial results.

The unaudited condensed interim results were prepared under the supervision of the Financial Director, Mr Jacques Hattingh (CA) SA and were approved by the board of directors on 18 September 2018.

The directors of 4Sight Holdings ("the Board") take full responsibility for the preparation of the summarised unaudited consolidated interim results.

## **RESULTS COMMENTARY**

Turnover for the six months to 30 June 2018 was \$19 374 220. A substantial portion of the turnover was derived from acquisitive growth post listing, being the Mining and Manufacturing sector and the Platform sector, together contributing \$11.5m. It should be noted that the Telco sector traditionally earns 70% of its revenue in the second half of the year.

Operating expenses were higher for the six month period at \$11 476 199 compared to the six months ended 31 December 2017 of \$7 114 045 in line with the growth in turnover levels and acquisitions, as well as a number of once-off costs associated therewith.

Earnings before interest, tax, depreciation and amortisation (EBITDA) was \$1 800 277 for the period under review, whilst operating profit was \$1 215 192.

Finance costs, comprised:

- interest on mortgage bonds, which increased due to two more properties being acquired, which were held by subsidiaries acquired by 4Sight Holdings; and
- interest on deferred vendor liabilities amounted to a non-cash finance cost of \$230 769. This finance cost is directly related to the vendors earn-out periods.

Income from equity accounted investments arose from the profit share received from Digitata Networks America.



The total comprehensive loss was impacted by the loss on exchange differences on translating foreign operations.

Earnings per share ("EPS") and Headline Earnings per Share ("HEPS") was 0.15 (USD cents), based on 476 268 895 weighted average shares in issue.

The group has successfully acquired a number of companies since the start of the period under review in line with its strategic objectives ahead of the listing on October 2017, which was the main reason for the increase in Goodwill, Intangible Assets and Other Financial Liabilities compared to period ended 31 December 2017.

The reduction in trade and other receivables from 31 December 2017 to 30 June 2018 is primarily associated with the Telco sector, which has its license renewals in the second half of the financial year, normally around November and December each year as well as the effect of the foreign exchange translation. However, cash and cash equivalents improved compared to the prior period.

Stated capital increased due to the acquisitions during the period under review as further detailed below.

Other Financial Liabilities, both Non-Current and Current, increased due to acquisitions in the current period. Other financial liabilities also increased due to bonds associated with properties acquired indirectly through the acquisitions. Details of the Other Financial Liabilities are set out below:

#### Other Financial Liabilities

<b>Figures in US Dollars</b>	<b>Unaudited 30 June 2018</b>	<b>Audited 31 December 2017</b>
ABSA Bank Ltd-Instalment Sale Agreements	84 814	123 481
ABSA Bank Ltd-Mortgage Bond	179 094	218 894
Standard Bank of South Africa Ltd-Mortgage Bond	1 312 861	501 890
STRATEGIX	203 235	-
Randburg Control	49 565	77 639
Blue Sparrow Trust	166 670	200 000
N.L Jackson	153 341	212 747
M.A Powel	68 631	76 158
Digitata Investment Trust	4 233	4 233
Deferred Vendor Liability	13 066 679	2 864 830
- AGE	2 950 404	2 864 830
- SET	2 181 284	-
- AccTech	6 347 993	-
- Dynamics	1 586 998	-
	<b>15 289 123</b>	<b>4 279 872</b>
<b>Non-current liabilities</b>		
At amortised cost	7 147 155	3 720 160
<b>Current liabilities</b>		
At amortised cost	8 141 968	559 712
	<b>15 289 123</b>	<b>4 279 872</b>

Cash flow from operations was positive at \$456 395, primarily due to good management of working capital.

### **SEGMENTAL REVENUE, TOTAL ASSETS, TOTAL LIABILITIES AND RESULTS**

The Executive Directors assess the performance of the operating segments based on the measure of operating profit.

The Group has the following strategic divisions, which are its reportable segments. These divisions offer different products and services and are managed separately because they require different technology and marketing strategies. The three main reportable segments consist of Telco/Media/Property, Mining and Manufacturing and Platform. The following summary describes the operations of each reportable segment.

The Executive directors is the Chief Operating decision makers of the Group.

#### **Telco/Media/Property**

The Telco/Media/Property segment was originally acquired in terms of the 4Sight Holdings' strategy in which our algorithms help network operators to optimize revenue while retaining customers on the network within optimal use of the network infrastructure and our digital media solution helps brands to reach and engage consumers for brand awareness, campaigns and customer behaviour profiling.

This segment further consists of the following minor segments:

- **Dynamic Tariffing** - provides operators with the ability to price calls, SMS, data, and content intelligently. This intelligence is applied to the customer "segment of one" with a smart app to provide data control, customer behaviour, and real-time offers to consumers.
- **Networks services** - provides intelligent vendor-agnostic solutions to monitor, audit, control and automate mobile technologies (2G, 3G, and 4G) across multiple network components.
- **Insights / Media** - uses gamification technology to reach and engage consumers on feature and smart mobile devices on behalf of its customers.
- **Property services** - focuses on providing smart property solutions in the Industry4.0 economy, ranging from smart utility management to communication and billing services.
- **Development** - provision of development services for a range of software applications both internally and externally relating to the telecommunications, media and property industry.
- **Telecommunications** – providing cloud-based telecommunication solutions to small and medium-sized businesses.

#### **Mining and Manufacturing**

The Mining and Manufacturing segment consists mainly of three entities namely BluESP, Age and SET.

- **BluESP Holdings (Pty) Ltd and its subsidiary ("BluESP")**  
Revenue from BluESP arises from both annuity and project related income and consists of Software, Consulting Services, Training and Support of Solutions that helps customers increase profitability through Supply Chain Optimisation, Production Optimisation, Prescriptive Maintenance and Manufacturing Execution Solutions.

➤ **Age Technologies JHB (Pty) Ltd (“AGE”)**

AGE is a systems integrator and sales are derived from the sale of products such as sensors, IoT, instrumentation, control system hardware, cabling and networking equipment for large Industrial installations and the associated engineering and services work. Current installations are being done in the mining and water segments in Southern African Countries. This includes South Africa, Botswana, Zambia, Democratic Republic of Congo and Zimbabwe. This is the only company in the Group that sell physical (IoT) products and provide interfacing between the digital and real worlds.

➤ **Simulation Engineering Technologies (Pty) Ltd (“SET”)**

SET is an independent consulting company that specialises in creating accurate discrete-event computer simulation models of complex systems in the mining, rail, logistics, manufacturing and service industries. SET was established in 2004 and its senior staff have been in the simulation industry since 1995. SET has over 50 years of collective experience in conducting simulation studies in the aforementioned industries.

SET's professional services include the application of various industrial engineering techniques and principles like process simulation, production scheduling, warehouse slotting optimisation capacity planning, operations improvement, systems optimisation, work studies, training, etc. SET is also a supplier of various simulation, scheduling and optimisation software packages in Africa and the Middle East with strategic partnerships across the globe.

## **Platform**

The Platform segment consists mainly of the following:

➤ **Casewise South Africa (Pty) Ltd (“Casewise”)**

Casewise specialises in enterprise architecture and enterprise data modelling and design; the cornerstones of enabling digitization of physical assets. These data management tools form the basic design and deployment tools of analyzing, constructing, and deploying data in Industry4.0 applications.

➤ **AccTech Systems (Pty) Ltd (“AccTech”) & Dynamics Africa Services (Pty) Ltd (“Dynamics”)**

AccTech has been servicing the Private and Government Sector on Enterprise Resource Planning (ERP) products since 1994, with over 1 200 customers and 35 600 users internationally, (80% in RSA). AccTech has offices in 15 African cities and 300 staff (180 in Pretoria Head Office), all within Africa's reach. The main products and services include business software (ERP, Business Process Management (BPM), Human Resource Management (HRM), Business Intelligence (BI), implementation services, software development and system support. These products and services are delivered to customers in various industries such as; Finance, Mining, Manufacturing, Distribution, Logistics, Property Management, State-owned Organisations, Not-for-Profits, and Retail. Of the users, 12 000 users are on AccTech's own BPM solution, 12 000 users on Sage ERP products, 5 000 on 3rd Party products and 6 600 users on Human Capital and Customer Relation Management (CRM) solutions from Sage and Microsoft.

Dynamics Africa, an AccTech subsidiary, has been appointed by Microsoft as an Indirect Cloud Solutions Provider (CSP) for the regions Middle East, Central Europe and Africa regions. The CSP program allows for the distribution of Microsoft's range of cloud applications, including Office 365, Dynamics Africa 365 and Microsoft Azure to its dedicated partners across the globe.

➤ **Strategix Applications Systems (Pty) ("STRATEGIX')**

STRATEGIX is a software development company that has digitized SHEQ solutions, integrated management systems, integrated business continuity management systems and occupational health and wellness management solutions as well as integrated environmental sustainability systems.

➤ **Onesource Africa (Pty) Ltd ("Onesource Africa")**

OneSource Africa supplies Governance, Risk and Compliance ("GRC") services to a range of local and international companies. Its business model is not just based on traditional consulting services but also includes outsourced services related to a range of Business Management Services. Its ability to innovate, implement and deliver utilising technology forms the basis of rationale for the acquisition.

With the suite of GRC software together with the deep subject knowledge and implementation skills within OneSource Africa, it will lay the platform for enabling 4Sight's mission to enable people to make decisions in the digital economy and key to that is the digital transformation brought about by cloud technologies.

➤ **Visualitics (Pty) Ltd ("Visualitics")**

Visualitics was founded in 2009 as one of the first true data science companies in South Africa. From its outset, Visualitics focused on the delivery of bespoke data science solutions for customers, which required a unique blend of capabilities to solve difficult business problems. In this process, the foundation was established for 4Sight Holdings to focus on creating Industry4.0 solutions by the steps of "visualize", "digitize", "analyze" and "optimize".

From a technology perspective ("digitize"), Visualitics developed sensor technologies to measure pedestrian movements in a non-intrusive manner for clients (over 90 million unique customer movements have been logged, analysed and presented to clients in retail, property development and media), to the extreme of building new spatial-economic models for competition law enforcement ("optimize").

Visualitics also offers change management services to international customers in the areas of business engineering, enterprise transformation and re-engineering. This provides Visualitics with the unique capability to understand Industry4.0 change, and to assist customers to digitize their business strategies and operations through the 4Sight Holdings capabilities; using the technologies of Artificial Intelligence, Machine Learning, Big Data and block chain.

The segmental information for the three main segments is presented below:

**Six-month period ended 30 June 2018**

Figures in US Dollars	Telco/ Media/ Property	Mining and Manufacturing	Platform	Other	Total
<b>Revenue</b>					
- External	7 845 700	4 930 416	6 598 104		19 374 220
- Internal	-	-	197 451	(197 451)	-
<b>Operating Profit/(Loss)</b>	<b>724 650</b>	<b>298 943</b>	<b>945 076</b>	<b>(84 775)</b>	<b>1 883 894</b>
Depreciation and amortisation	(504 076)	(40 158)	(40 851)	-	(585 085)
Vendor Liability Interest-Non-cash item				(230 769)	(230 769)
Taxation	(20 703)	(47 020)	(179 477)	2 886	(244 314)
<b>Profit/(Loss)</b>	<b>199 871</b>	<b>211 765</b>	<b>724 748</b>	<b>(312 658)</b>	<b>823 726</b>

The Executive Directors do not monitor assets and liabilities by segment.

**Geographical segment**

The Group operates principally in Mauritius and South Africa. Thus, these locations have been disclosed, however, areas such as the Seychelles, Malaysia and other locations are insignificant, and thus not shown as a separate segment:

**Six-month period ended 30 June 2018**

Figures in US Dollars	South Africa	Mauritius	Eliminations	Total reported
<b>Revenue</b>				
- External	14 652 539	4 721 681	-	19 374 220
- Internal	3 175 442	3 116 568	(6 292 010)	-
	<b>17 827 981</b>	<b>7 838 249</b>	<b>(6 292 010)</b>	<b>19 374 220</b>
<b>Operating profit/(loss)</b>	<b>987 197</b>	<b>896 697</b>	-	<b>1 883 894</b>
Depreciation & Amortisation	(162 984)	(422 101)	-	(585 085)
Deferred Vendor Liability Interest-Non-cash item		(230 769)	-	(230 769)
Taxation	(211 428)	(32 886)	-	(244 314)
<b>Profit/(Loss)</b>	<b>612 785</b>	<b>210 941</b>	-	<b>823 726</b>

The Executive Directors do not monitor assets and liabilities by segment.

## HEADLINE EARNINGS RECONCILIATION

The headline earnings reconciliation and per share information is set out below:

	<b>Unaudited Six month period ended 30-Jun-18</b>	<b>Audited Six month period ended 31-Dec-17</b>
	<b>USD</b>	<b>USD</b>
Profit attributable to owners of the parent	721 328	1 832 044
Adjustments for:		
Profit/(loss) on disposal of property, plant and equipment – net of tax	15 566	(11 841)
<b>Headline earnings for the period</b>	<b>736 894</b>	<b>1 820 203</b>
<b>Per share information:</b>		
Headline Earnings per Share (US cents)	0.15	0.50
Diluted Headline Earnings per Share (US cents)	0.13	0.49
<b>Weighted average number of shares in issue</b>	<b>476 268 895</b>	<b>360 695 468</b>
<b>Fully diluted weighted average number of shares in issue</b>	<b>559 350 277</b>	<b>374 930 762</b>

## ACQUISITIONS AND DISPOSALS

During the period under review, the Company has concluded a number of acquisitions in its targeted Industry4.0 strategy as follows:

- Foursight Holdings Proprietary Limited ("Foursight") for a purchase consideration of USD0.3 million;
- Casewise for a purchase consideration of USD1.4 million;
- Fleek Technologies Holdings Proprietary Limited ("Fleek") for a purchase consideration of USD1.8 million, which now forms part of the Telco/Property/Media segment;
- Visualitics for a purchase consideration of USD0.8 million;
- Corporate Lifestyle Management Holdings Proprietary Limited ("CLM") for a purchase consideration of USD0.07 million;
- SET for a purchase consideration of USD3.6 million, of which USD2.2 million remains subject to the achievement of a profit warranty within the next year;
- AccTech for a purchase consideration of USD8.4 million, of which USD6.3 million remains subject to the achievement of profit warranties of the next two years;
- Dynamics for a purchase consideration of USD2.1 million, of which USD1.6 million remains subject to the achievement of profit warranties of the next two years;
- SRATEGIX for a purchase consideration of USD0.2 million. The remainder of the consideration to be determined based on Net Profit After tax, multiplied by a Price Earnings of 8, divided by 3 over the next three years less the original consideration already paid;
- Onesource Africa for a purchase consideration of USD0.1 million. The remainder of the consideration to be determined based on Net Profit After tax, multiplied by a Price Earnings of 6, divided by 3 over the next three years, less the original consideration already paid;
- XWES Proprietary Limited ("XWES") for a purchase consideration to be determined based on Net Profit After tax, multiplied by a Price Earnings of 6, divided by 3 over the next three years;

The ZAR based investments were accounted for fair value of consideration payable.

The aggregate business combinations are disclosed below:

<b>Figures in US Dollars</b>	<b>Casewise</b>	<b>Fleek</b>	<b>VLS</b>	<b>SET</b>
Property, plant and equipment	608	32 705	124 199	76 044
Intangible assets and goodwill	19 277	9 462	-	-
Other financial assets	3 086	25 285	643 644	577 633
Deferred tax asset	-	23 486	19 805	-
Trade and other receivables	21 657	137 299	-	310 884
Inventory	-	-	-	-
Cash and cash equivalents	61 919	93 267	9 325	44 757
Other financial liabilities	(8 564)	(227 594)	(852 474)	(706 676)
Deferred income	-	-	-	-
Bank overdraft	-	-	-	-
Forex translation reserve	-	-	-	-
Trade and other payables	(39 651)	(194 879)	(33 253)	-
<b>Total identifiable net assets/(liabilities)</b>	<b>58 332</b>	<b>(100 969)</b>	<b>(88 754)</b>	<b>302 642</b>
Non-controlling interest	-	13 126	-	(90 793)
Goodwill	1 369 189	1 888 954	838 034	3 391 601
<b>Purchase consideration</b>	<b>1 427 521</b>	<b>1 801 111</b>	<b>749 280</b>	<b>3 603 450</b>

<b>Figures in US Dollars</b>	<b>AccTech</b>	<b>DAS</b>	<b>Other Immaterial Acquisitions</b>	<b>Total</b>
Property, plant and equipment	70 088	2 245	13 812	319 701
Intangible assets	2 026 319	-	-	2 055 058
Other financial assets	170 193	155 994	865 911	2 441 746
Deferred tax asset	-	-	50 411	93 702
Trade and other receivables	2 037 421	603 166	70 367	3 180 794
Inventory	-	-	-	-
Cash and cash equivalents	159 950	147 930	8 367	525 515
Other financial liabilities	(1 002 289)	(16 252)	(1 123 220)	(3 937 069)
Deferred income	-	-	(424)	(424)
Bank overdraft	-	-	(5 455)	(5 455)
Forex translation reserve	-	-	-	-
Trade and other payables	(689 802)	(635 392)	(23 759)	(1 616 736)
<b>Total identifiable net assets / (liabilities)</b>	<b>2 771 880</b>	<b>257 691</b>	<b>(143 990)</b>	<b>3 056 832</b>
Non-controlling interest	-	-	73 090	(4 577)
Goodwill	5 655 142	1 849 064	707 214	15 699 198
<b>Purchase consideration</b>	<b>8 427 022</b>	<b>2 106 755</b>	<b>636 314</b>	<b>18 751 453</b>

The contribution to the trading results of businesses acquired has been accounted from the effective date of the business combination. In determining the purchase consideration paid, the profit history of the relevant business and its growth prospects in the group are considered. The fair value of shares issued as part of the purchase price was determined based on the share price at the effective date. The accounting of these subsidiaries and businesses is based on best estimates and provisional fair values. The Group has not yet completed its assessment of the fair value of all identifiable assets, liabilities and/or contingent liabilities. The fair values will be accurately determined within 12 months from the date of acquisition. Goodwill relates primarily to future profits of these businesses and the anticipated synergies that the businesses bring to the Group.

There were no disposals during the period under review.

## NON-CONTROLLING INTEREST

The movement of the non-controlling interest for the periods ending is as follows:

<b>Figures in US Dollars</b>	<b>Unaudited 30 June 2018</b>	<b>Audited 31 December 2017</b>
Balance at the beginning of the period	(87 550)	-
Non-controlling interest in current period income	3 715	260 100
Acquisition of non-controlling interest	-	(3 508 223)
Business combinations	(4 577)	3 160 573
<b>Total non-controlling interest at the end of the period</b>	<b>(88 412)</b>	<b>(87 550)</b>

## GOODWILL

The movement of goodwill for the interim period ending is as follows:

<b>Figures in US Dollars</b>	<b>Unaudited 30 June 2018</b>	<b>Audited 31 December 2017</b>
Balance at the beginning of the period	23 803 478	-
Additions through business combinations	15 699 198	23 803 478
<b>Total goodwill at the end of the period</b>	<b>39 502 676</b>	<b>23 803 478</b>

## INTANGIBLE ASSETS

The movement of intangible assets for the interim period ending is as follows:

<b>Figures in US Dollars</b>	<b>Unaudited 30 June 2018</b>	<b>Audited 31 December 2017</b>
Balance at the beginning of the period	10 487 844	-
Additions	803 123	780 464
Additions through business combinations	2 055 450	10 125 281
Foreign exchange movements	(26 895)	19 437
Amortisation	(479 538)	(437 338)
<b>Total intangible assets at the end of the period</b>	<b>12 839 984</b>	<b>10 487 844</b>

## COMMITMENTS AND SUBSEQUENT EVENTS

### Planned acquisition of Curo Health

The Company has entered into an addendum on the agreement dated 1 January 2018, through its wholly owned subsidiary, Foursight, with Tigrasmart Proprietary Limited (the vendor) for the acquisition of 100% of the shares in Curo Health with effect from 1 October 2018 for a purchase consideration of USD1.766 million (R21 840 000).



### Change in Company Secretary

The Company appointed Amicorp (Mauritius) Limited effective from 1 August 2018 as disclosed on SENS on 31 July 2018.

### SHARE ISSUES AND REPURCHASES

The Company was incorporated in the prior period. 4Sight Holding had 418 106 476 shares in issue at the beginning of the period under review, where after the Company has issued the following shares:

- 36 941 800 shares at R2.00 per share for the acquisition of 100% of Foursight which included Casewise, Visualitics and Fleek;
- 5 460 000 shares at R2.00 per share for the acquisition of 100% of Curo Health Ltd, the shares were subsequently reclassified to treasury shares due to the change in effective date of acquisition to 1 October 2018;
- 13 386 088 shares at R2.00 per share for the acquisition of 70% of SET;
- 22 555 150 shares at R2.00 per share for the acquisition of 100% of AccTech;
- 5 000 000 shares at R2.00 per share for the acquisition of 100% of Dynamics; and
- 1 500 000 shares at R2.00 per share for the acquisition of 51% of STRATEGIX;

	<b>Unaudited 30 June 2018</b>	<b>Audited 31 December 2017</b>
Balance at the beginning of the period	418 106 476	-
On incorporation		41 150 000
Issue of shares – ordinary		243 271 630
Issue of shares to directors – ordinary shares		99 784 846
Issue of shares to acquire subsidiaries	84 843 038	24 800 000
Issue of shares to acquire subsidiaries – capital raised		9 100 000
Treasury shares	(5 460 000)	
	<b>497 489 514</b>	<b>418 106 476</b>
<b>Issued</b>		
Balance at the beginning of the period	41 295 921	-
Ordinary shares of no par value	10 010 507	41 717 755
Treasury shares	(753 658)	-
Share issue cost written off against share capital	(41 862)	(421 834)
	<b>50 510 908</b>	<b>41 295 921</b>

The above share issues are reflected at the fair value at the date that the acquisition became unconditional in accordance with IFRS.

There have been no repurchases of shares by the Company or any of its subsidiaries during the period under review.

## **RELATED PARTY DISCLOSURE**

Effective 1 January 2018 the Group acquired the entire issued share capital and loan account claims of the Foursight South Africa group ("Foursight").

Foursight was originally created as a public holding company in 2016 to acquire Industry4.0 technology companies operating in digitisation implementation, data science, data management, process mining, dashboard technology, enterprise architecture and customer relationship management solution areas, and ultimately listing on the JSE. Initial founders were also secured to fund the initial acquisition and listing strategy.

This process was put on hold when Foursight approached Digitata Limited ("Digitata") to join the group and, following a request from Digitata, a Mauritian holding company was established for the listing, namely 4Sight Holdings.

Foursight had concluded the acquisition of the following companies through a series of agreements as follows:

- 100% of Casewise, which sellers are unrelated to 4Sight Holdings.
- 100% of Visualitics, a company associated with Antonie van Rensburg, a director of 4Sight Holdings; and
- 87% of Fleek Consulting (Pty) Ltd, a company associated with Gary Laurysen, a director of 4Sight Holdings;

The above companies provide data analytic consulting and solutions, which supports the larger telecommunications, media and property solutions (Digitata) and the mining and manufacturing group solutions through BluESP and AGE.

Of the total consideration settled by way of the issue of 36 941 800 shares, associates of Antonie van Rensburg and Gary Laurysen received 7 751 000 shares and 6 027 896 shares respectively.

## **FINANCIAL INSTRUMENTS – FAIR VALUE AND RISK MANAGEMENT**

The carrying amount of all financial assets and liabilities approximates the fair value. Directors consider the carrying value of financial instruments of a short-term nature, that mature in 12 months or less, to approximate the fair value of such assets or liability classes. The carrying value of longer term assets are considered to approximate their fair value as these instruments bear interest at interest rates appropriate to the risk profile of the asset or liability class. The Group does not carry any financial instruments measured in the statement of financial position at fair value at 30 June 2018.

## **GOING CONCERN**

The financial statements have been prepared on the basis of accounting policies applicable to a going concern. This basis presumes that funds will be available to finance future operations and that the realisation of assets and settlement of liabilities, contingent obligations and commitments will occur in the ordinary course of business.

## **LITIGATION**

As at year end, there was no litigation pending against the Company or its subsidiaries, which is expected to have a material impact on the results of the Group.

## **CONTINGENT LIABILITIES**

At the financial year end the Group did not have any contingent liabilities.

## PROSPECTS AND REVISED PROFIT FORECAST

Shareholders are reminded that 4Sight Holdings has issued a revised profit forecast as subsequent to the listing, the Company had concluded a number of acquisitions in its targeted Industry4.0 strategy to expand into mining, manufacturing and data analytics as follows:

- BluESP, effective 1 November 2017;
- AGE, effective 1 November 2017; and
- Foursight, effective 1 January 2018

The revised profit forecasts, including detailed assumptions, of the enlarged 4Sight Holdings group was published on SENS on 9 March 2018 for the year ending 31 December 2018 and is represented below.

<b>Figures in US Dollars</b>	<b>REVISED Year ending 31-Dec-18</b>
<b>Revenue</b>	<b>43 716 698</b>
<b>Cost of Sales</b>	(16 818 854)
<b>Gross Profit</b>	<b>26 897 844</b>
Other Income	3 545
Operating Expenses	(21 970 071)
<b>Operating Profit</b>	<b>4 931 318</b>
Finance cost	(317 554)
Finance Income	33 129
<b>Profit before taxation</b>	<b>4 646 893</b>
Taxation	(1 333 606)
<b>Profit after taxation</b>	<b>3 313 287</b>
Non-controlling interests	(272 207)
<b>Profit attributable to owners of the parent</b>	<b>3 041 080</b>
<b>Share information:</b>	
Earnings per share (US cents)	0.67
Weighted average number of shares in issue	455 048 276
Earnings per share (US cents)	0.66
Weighted average number of shares in issue (fully diluted)	461 098 276

Shareholders are advised that the revised profit forecast does not include the acquisitions of AccTech, Dynamics, SET, STRATEGIX, Onesource Africa, XWES and Curo Health, which were acquired after the revised profit forecast was published.

## BOARD OF DIRECTORS

At the end of the period under review, the board comprised the following board members:

<b>Director</b>	<b>Date of appointment</b>	<b>Date of departure</b>
Professor Antonie van Rensburg (Chief Executive Officer)	28-Jun-17	
Jacques Hattingh (Financial Director)	28-Jun-17	
Gary Laurysen (Corporate Finance Director)	28-Jun-17	
Tinus Neethling (Executive Director)	28-Jun-17	
Conal Lewer-Allen (Non-Executive Director)	24-Aug-17	15-Jun-18
Dr Rama Sithanen (Independent Chairman)	24-Aug-17	
Geoffrey Carter (Independent Non-Executive Director)	24-Aug-17	

## DIVIDEND

The Board has agreed a formal dividend pay-out policy of at least 6.6 times cover, being at least 15% of headline earnings of the consolidated group of companies, unless the Board is of the opinion that a lower dividend is to be declared because of the necessity to apply the Group's cash resources to any planned acquisitions or that it is in the interest of the Group to build up cash reserves for foreseeable unfavourable market or economic conditions.

No dividend is to be declared for the interim period ended 30 June 2018 due to the current acquisition strategy.

## For and on behalf of the Board

Chief Executive Officer  
Prof A.C.J. van Rensburg  
26 September 2018

Financial Director  
J. Hattingh

## Executive Directors

Prof Antonie van Rensburg (Group CEO)  
Tinus Neethling (Digitata Group CEO)  
Jacques Hattingh (FD)  
Gary Laurysen (Group Executive – Mergers and Acquisitions)

## Independent Non-executive directors

Geoffrey Carter  
Dr Rama Sithanen

## Company Secretary and Registered Office

Amicorp (Mauritius) Limited

## Designated Advisor

Arbor Capital Sponsors Proprietary Limited

## Transfer Secretaries

Link Market Services South Africa Proprietary Limited

## WEBSITE

<http://www.4sightholdings.co.za>